## SUMMARY OF SECTION 272 AFFILIATE TRANSACTIONS

## WORK ORDER Retail Markets JOINT MARKETING

Original Sun	nmary of Services	⊠ Amendment (#4)						
For services provided from <b>Qwest Corporation</b> to <b>Qwest LD Corp.</b> , a Section 272 affiliate.								
Description of Services Provided: InterLATA (Local Access and Transport Area) Joint Marketing Services: Qwest Corporation (QC), Retail Markets, will sell Qwest LD Corp. (QLDC) products and services. Services could include direct sales, marketing advertising displays, supporting alternative sales channels, planning support for sales, managing marketing efforts for in-region services, sales order processing and fallout support, sales inquiries and sales order information storage. QC may also provide development of policies and processes for sales and sales support personnel, writing scripts for telemarketing, developing direct mailing communications, targeting sales leads, and customer profiling. Other services may include the management of the channel compensation plan, the use of customer data and QC systems to provide joint marketing and sales reports, assistance with Third Party Verification or Letters of Authorization, and customer transfers to the business office with concerns regarding Third Party Verification.								
Effective Date: March 1, 2007								
Termination Date:  ☐ Specific termination date: ☐ Ongoing transactions until cancelled in accordance with Master Services Agreement provision								
Special Equipment Used in Providing Service: NA Number of Personnel Used to Provide Each Service: See Pricing Addendum Type/Title of Personnel Providing Each Service: See Pricing Addendum for Titles of Personnel Estimated Length of Time to Complete Transaction (for specific projects only): NA Expected Frequency of Services Provided: See Pricing Addendum Pricing: See Pricing Addendum for the actual prices charged.								
Approved By:								
<b>Qwest Corporation</b>		Qwest LD Corp.						
Signed:	Maggie Barrington	Signed:	Dan Willis					
Printed Name: _	Maggie Barrington	Printed Name:	Dan Willis					
Title:	Manager Finance	Title:	Director Finance					
Date:	3/6/07	Date:	3/8/07					

**Comments:** Amendment 4 to the Retail Markets Joint Marketing Work Order replaces Amendment 3 and the associated Pricing Addendum in their entirety. Amendment 4 updates pricing.

## <u>OLDC</u> <u>RETAIL MARKETS</u> <u>JOINT MARKETING</u>

## Addendum A – Pricing Amendment #4

Effective: March 1, 2007

Service/Acct	Grade Level/ Wage Scale	Employee Title	Number of Qwest Corporation Employees	Rate/Unit	Pricing Methodology (Tariff, PFR, PCP, FDC/FMV)	Frequency of Service (Daily, Monthly, Occasionally) <sup>ii</sup>
Joint Marketing	WS04-WS09 WS-M, WS-SC I01-I05, LCP S12-S14, SM1,SM2	Sales & Service Consultant, Sales Consultant, Info. Specialist Svc. Delivery Coordinator, Data Specialist, Supervisors	1-2000	*\$24.17 per order	FDC	Daily
Marketing Advertising Displays	NA		NA	\$15.60 per display per month	FMV	Occasionally

<sup>&</sup>lt;sup>1</sup> Pricing methodologies include Tariff or Publicly Filed Rate (PFR); Prevailing Company Price (PCP); and higher/lower of Fully Distributed (FDC) or Fair Market Value (FMV). FDC includes the cost of materials (unless they were paid for by the affiliate) and all direct and indirect miscellaneous and overhead costs for goods and services provided.

ii As indicated on Cost Allocation Manual (CAM).

<sup>\*</sup> Rate effective 10/1/2006